



SHYC PRESIDENT'S REPORT
February 2021

Dear Members,

I hope that all of you are enjoying our beautiful weather this season. We are in the midst of our busiest time of the year. Daily launches and sales are at their typical seasonal levels and our first quarter is producing solid financial results from every division of the club operation.

We have hired a new manager who will begin work on March 4th. His name is Adrian Boneta. Adrian comes to our club with 30 years of management experience in the food and beverage industry. He is corporate trained, has worked in all aspects of chain restaurants and will do any managerial function including supervision to bartending and cooking if necessary. Adrian will report directly to GM Chad Edmonds and will oversee training and supervising all employees in the division. I have known Adrian for quite a few years. You will find him very attentive to customer needs and will operate the facility in a 5-star fashion. Good luck, Adrian!

You will notice that when visiting the bar and restaurant there is a customer comment portion which has been added at the bottom of your receipt. If there is anything that you were not satisfied with, or if your visit was especially good during your visit, please email me your comments. My contact information is at the bottom of the receipt. Our menu has been restored to pre- covid19 standards. Once again, please support our lounge and restaurant as your business is important to the success of that division.

One of the most important aspects of running a successful marina operation is having an effective Board of Directors. Your vote is important and is critical in how SHYC is managed. This year we have 2 Board of Directors seats up for re-election to 2-year terms and 3 candidates running for election to those seats. The following individuals are vying for those seats:

Peter Mazzagatti, Incumbent and President
Nick Amelio, incumbent and Secretary Treasurer
Pete Savage challenger

Resumes of the candidates and ballots we be mailed to you on March 9th, and you will receive them within the next week. I urge each of you to vote and return your ballot prior to the March 25th annual board meeting. All owners are invited to attend the meeting.

BOAT LAUNCHING TIMES

I apologize about the length of this next page but this is important for you to know.

A few members have reached out with not being able to have their boats launched between the hours of 9:30 and 12:00. This backlog occurs during peak season on weekends. Our Boat



Cloud system is designed to give every person a fair and equal ability to reserve launch time. The system used to be able to schedule a launch beyond the 7-day maximum reservation period date period that currently is the standard. We discovered that the system was being gamed where people were reserving spots MONTHS in advance. To give you some insight, in May of 2020 our weekends were almost totally booked thru March 2021. Many of the spots were for the same people! Then compounding this was that one individual had scheduled launches 20 times 1 month but was a **no-show 14 times** during that period. On eight of those no shows he failed to give notice that he was not going to show up so the boat was launched, cleaned and then taken out of the water. His launch times were between 9 an 11 am.

Even with the acute labor shortage in SWF we launch boats every 8 minutes which is extremely challenging in a busy marina like ours. Every boat is washed after splashing and some are fueled. All engines are flushed, boats are cleaned and covered and returned to their slips. Almost all available slips are occupied which has been the case over the last several years. There is a waiting list for the larger slips.

Other issues come from the original construction of the property. The developers of Sanibel Harbour Yacht Club built the storage barns in such a manner as to STUFF as many boats slips as possible into a small space. They never took into consideration how the actual operation of the marina would take place.

Let us start with the barn design. First the main aisle should have been 10 feet wider. Boat weight and size should have been entered into the equation as the level height in the stack. The owners also made after the fact changes in the sizes to make a sale.

The loading dock should have been a minimum of 20 feet wider. This of course would have taken away 50 or more boat slips. The narrow deck space means limited room for boat repair and puts enormous strain on the drive train of the forklifts because of the pivot turns necessary to maneuver the boats into position.

We purchased a 3rd forklift for insurance in case of a breakdown. There is no room for 3 forklifts to be operating at the same time. Plus, there still would be no room to place them in the basin.

The basin is another problem since it is simply too small to stage the number of boats requested between 9AM and 11AM. Several years ago, the Board made a great decision to purchase the 85-foot-long dock on the west side of our basin. This was NOT a part of the



original sale as the developer had carved out that deal to keep the slip for himself. With that we can stack 2 or three boats there. Imagine where we would be without that slip.

Let's face it, we have all hit the launch site to find that there is a 7:10 AM available but no 9:15 AM that you wanted. So, some people take the 7:10 launch time. However, you don't arrive until 9:30 AM to load the boat and leave. The club cannot stack boats in the harbor.

Larger boats (they all have been getting larger) take longer to pull out of the racks due to the lack of space and the caution that must be taken with all boats when removing and later returning them to their slips. Larger boats take longer to clean. Large boats take up more space in the harbor. We are splashing more boats per day than ever before.

People are using their boats more than ever before which is a great thing. However, some people are still trying to take advantage of the computer scheduling system. Even if your desired time slot is scheduled please check back and try again as there are frequent cancellations during all time slots.

I ask everyone to try to be a good neighbor and take your boat out at the time scheduled, even though it was not the time you wanted, then maybe there could be the possibility of launching a couple of extra boats early.

I understand that this is frustrating during this busy time of the year, but we are trying our best and will continue to do so.

FINANCIAL REPORT AS OF MARCH 2021

Cash:	\$ 247,147.89
A/R:	\$ 65,542.00
A/P:	\$ 54,371.00
Reserve:	\$ 325,547.92
Reserves CD:	\$ 105,753.41
Total Reserve:	\$ 431,301.33



Sanibel Harbour
YACHT CLUB
PRIVATE WET & DRY DOCKOMINIUMS

FEBRUARY EMPLOYEE OF THE MONTH

Our Employee of the Month for February was Fidel Prado Nunez

All Employees of the Month are awarded prizes and are eligible for our coveted Employee of the Year Awards in December.

Your Board of Directors are extremely dedicated to keeping our club a 5 Star marina with great service and value for our members. We want to keep our facility not only a great place to store your boat and entertain your family, but a great investment as well. I always welcome your input and comments. The Board Members are available at any time to speak with you and assist in any manner necessary.

Sincerely,

Peter Mazzagatti, President
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